

Structured & Real Estate Finance

Practices & Sectors

Real Estate
 Data Center Services
 Derivatives
 Loan Servicing
 Structured & Real Estate Finance
 Real Estate Development
 Real Estate: Due Diligence Hub
 Real Estate Investment Trusts (REITs)
 Real Estate Leasing
 Real Estate Pension Fund, Institutional Investor and Private Equity
 Real Estate Retail

Peter J. Korda
Practice Group Co-Chair

Andrew M. Pearlstein
Practice Group Co-Chair

Seyfarth's Structured & Real Estate Finance practice operates as a national, integrated team drawing upon the broad real estate finance backgrounds, experience and regional knowledge of its attorneys. The group's clients include a significant number of the real estate industry's most prominent national and regional lenders.

In addition to our cohesive national platform, factors that distinguish the group include the breadth of its knowledge base, a partnering relationship with its clients and its innovative approach to achieving increased efficiency and budget-predictability. Our lawyers are committed to the delivery of practical, result-oriented service through appropriate staffing, consistent points of contact, and clear and effective leadership.

Our deep understanding of the lending and capital markets, industry trends, and lending principles further enhance our ability to assist our lender and borrower clients with their real estate finance needs. We measure our success by our clients' satisfaction with our work product, our work ethic, our delivery of services in a manner which strengthens the relationship of our lending clients with their customer base, our competitive cost of services, and our industry-leading matter management technology which provides real-time transaction and cost information.

Our Structured & Real Estate Finance practice has a tremendous breadth of experience, which is highlighted below:

- Among the five largest real estate practices in the U.S. with more than 120 attorneys
- Represent four of the top 15 largest direct commercial real estate lenders of 2018 as ranked by *National Real Estate Investor*
- Closed \$11 billion in loan transactions for a Fortune 500 lender over the past two years
- Represent three of the top 10 mortgage originators among insurance companies according to *Commercial Mortgage Alert* (2018)

Our Capabilities

- Permanent, bridge/interim and construction financings
- Portfolio loans
- Mezzanine and A/B tiered structures
- Leasehold and fee mortgage financing
- Balance sheet financings
- Preferred equity structures
- Loan acquisitions and sales
- Sale/leaseback arrangements
- Letter of credit enhanced transactions
- Participations and other syndicated arrangements
- Capital market loans, including conduit financings
- Loan administration and servicing
- Defaults, foreclosures and debt financing workouts

Value Driven Solutions

Seyfarth's Real Estate attorneys deliver legal services with a business-oriented approach. A large part of what

differentiates Seyfarth from its competitors centers around the firm's distinctive client service model - SeyfarthLean® - which combines process, people and technology to drive value to our clients. SeyfarthLean creates tangible results, including more consistent, high quality legal services, increased efficiency, improved communication and collaboration, right-sized staffing approaches, transparent pricing, and reduction in overall cost of services. For more information about SeyfarthLean, [click here](#).