



Health Care, Life Sciences & Pharmaceuticals

The health care, life sciences and pharmaceutical industries are some of the most highly regulated and constantly changing sectors globally. Organizations operating in these areas are continuously affected by transformation, while trying to maintain an edge in competitive markets.

At Seyfarth, we are uniquely positioned to partner with clients to develop successful strategies for navigating and responding to industry-specific pressures. We foster a collaborative approach, offering our clients comprehensive, thoughtful and real-world solutions that positively impact their strategies and operations. We collaborate across all areas of practice to guide our health care, life sciences, and pharmaceutical clients through the maze of global laws and regulations affecting their businesses.

We represent clients across the entire health care industry including:

- Hospitals and health systems
- Pharmaceutical companies, including brand name drug and device manufacturers
- Physician practices and medical groups
- Medical clinics
- Academic medical and research institutions
- Managed care companies
- Medical device manufacturers and distributors
- Digital health companies
- Technology and service companies
- Skilled nursing, assisted living and other types of long-term care facilities
- Generic drug makers
- Dialysis provider companies
- Industry trade associations
- Providers of debt and equity capital
- Personalized medicine developers

Leads



Jesse Coleman
Litigation | Houston, TX
(713) 238-1805
jmcoleman@seyfarth.com



Kristin McGurn
Labor & Employment | Boston, MA
(617) 946-4858
kmcgurn@seyfarth.com



Cynthia Mitchell
Real Estate & Finance | New York, NY
(212) 218-3357
cmitchell@seyfarth.com

Accolades & Resources

U.S. News - Best Lawyers "Best Law Firms"

Recognized as a Tier 1 national Health Law practice by *U.S. News & World Report* (2016-2024).

Modern Healthcare

Ranked among the top 50 largest Health Care law firms by *Modern Healthcare* (2016-2020, 2023).

Thought Leadership

Representative resources that keep health care clients up-to-date on the latest legal trends and challenges in this space:

- [Health Care Beat Podcast](#)
- [50-State Survey of Health Care Information Privacy Laws](#)
- [Health Care Privacy and Data Security Resource Center](#)

Seyfarth's Range of Services for the Health Care Industry

Employee Benefits & Executive Compensation

- Executive compensation and benefit packages
- Health and welfare benefit programs
- Nonqualified deferred compensation programs
- Voluntary and involuntary severance plans and arrangements
- Defined contribution plans, including 403(b), 457(f), and 401(k) plans

Labor & Employment

- Workplace investigations and training
- Employment agreements, policies, and handbooks
- Contingent workforces, equal pay, and joint employment issues
- Employment eligibility compliance and immigration
- Antitrust counsel and litigation
- Workplace safety and health (OSHA/MSHA)
- Complex and class wage & hour and discrimination litigation
- Collective bargaining, grievance arbitration, and union organizing campaigns

Real Estate & Finance

- Acquisitions and/or dispositions
- Construction and development
- Leasing (landlord and tenant) of health care facilities and related regulatory concerns
- Mortgage financing (borrowers and lenders), including permanent financing, Bridge-to-HUD, and financing insured through HUD
- Data center and colocation leases, licenses, and hosting agreements
- Working capital/asset based accounts receivable financing

Intellectual Property

- Pharmaceutical and biotechnology patent counseling
- Due diligence and licensing/transactional matters
- Patent applications, prosecution, litigation, and opinion work

Regulatory & Compliance

- Fraud and abuse, including Anti-Kickback Statute, Stark Law, and False Claims Act guidance
- Licensing and certification
- Investigations by the Centers for Medicare and Medicaid Services (CMS), Medicare intermediaries, and carriers
- Clinical research issues
- Managed care organization counseling

Corporate, Finance, M&A and Securities

- Nonprofit formation
- Tax advice (domestically and internationally)
- Mergers, acquisitions, joint ventures, sales, and affiliations
- Transition and administrative services agreements
- Non-competition provisions
- Reorganizations, conversions, joint ventures, and special structures
- Commercial finance transactions
- Securities offerings and private equity
- Investment issues for hospital systems (both ERISA and non-ERISA assets)

Litigation

- Anti-Kickback, Stark Law, and False Claims Act violations
- Restrictive covenant and trade secret matters
- HIPAA, data breach, and privacy violations
- ERISA and employee benefits litigation
- Usual, customary, and reasonable compliance and litigation
- Medical peer review and credentialing litigation

Data Privacy, Security, and HIPAA

- Proactive compliance guidance and training
- Development of risk management plans, policies and procedures
- Investigations, risk assessments, and audits
- Data security violations, breaches, and incident response

Related Specialty Groups

- Blockchain Technologies
- Cannabis Law
- Future Enterprise
- Franchise & Distribution

"Seyfarth" and "Seyfarth Shaw" refer to Seyfarth Shaw LLP, an Illinois limited liability partnership. Our London office operates as Seyfarth Shaw (UK) LLP, an affiliate of Seyfarth Shaw LLP. Seyfarth Shaw (UK) LLP is a limited liability partnership established under the laws of the State of Delaware, USA, and is authorised and regulated by the Solicitors Regulation Authority with registered number 556927. Legal services provided by our Australian practice are provided by the Australian legal practitioner partners and employees of Seyfarth Shaw Australia, an Australian partnership. Seyfarth Shaw (賽法思律師事務所) is a separate partnership operating from Hong Kong as a firm of solicitors. #19-7117 M14