



# Trial Team

When litigation escalates and trial is unavoidable, Seyfarth’s national Trial Team delivers deep jury trial experience, disciplined trial strategy, and creative advocacy to win high-stakes matters.

## HOW CLIENTS USE OUR TRIAL TEAM

We approach cases from the outset with a trial-first mindset—developing affirmative defenses early, shaping discovery around trial themes, and preparing witnesses and exhibits with a clear path to verdict, supported by the depth and resources of a full-service law firm.

### Original Trial Counsel

We serve as original trial counsel for plaintiff and defendants, with a clear focus on trial, developing affirmative defenses early and conducting discovery with an eye toward trial themes, witness testimony, and critical exhibits.

### Takeover Trial Counsel

When settlement efforts stall or dispositive motions are denied, clients turn to our Trial Team to step in, quickly master the record, and execute a focused, effective trial strategy.

### Strategic & Collaborating Trial Counsel

We regularly work alongside in-house teams and other law firms to provide focused trial support or serve as strategic trial counsel, offering an experienced perspective on case themes, witnesses, and courtroom presentation.

## TRIAL ADVOCACY THAT RESONATES

*“Our teams are known for crafting compelling case narratives, preparing witnesses to testify effectively, and presenting facts and expert testimony in a manner that resonates with juries.”*

— Lynn Kappelman and Marc Mukasey, co-chairs of the Trial Team

## BY THE NUMBERS

Our team has trial and arbitration capability across federal courts, state courts, and arbitration forums nationwide, with extensive experience handling complex matters in most geographic locations in the United States.

# 50+

50+ trial-ready lawyers nationwide, including civil and criminal trial counsel, and a Fellow of the American College of Trial Lawyers.

# 200+

200+ trials since 2016—federal and state courts, civil and criminal, including 100+ jury trials.

# 470+

470+ arbitrations in the past three years, including 30 AAA & JAMS arbitrations, 200+ labor arbitrations and 40 FINRA arbitrations.

# 100+

100+ preliminary injunction and temporary restraining order evidentiary hearings in the past three years.

## THE SEYFARTH EXPERIENCE

Our Trial Team leverages the firm's Litigation Support and Project Management teams, providing cutting-edge technology for discovery, production, and trial needs, including eDiscovery, artificial intelligence (AI), and data management. This integrated approach supports disciplined trial budgets and the efficient management of trial-related data and electronic exhibits.

The Trial Team shares best practices, insights on judges and venues, and emerging trial technologies, and maintains an internal knowledge bank of motions, jury instructions, voir dire, and pre-trial orders to drive consistency and efficiency across matters.

### In-House Trial Graphics & Visual Support

Firm-based trial graphics and visual presentation resources reduce reliance on third-party vendors, delivering meaningful cost savings while remaining fully aligned with trial strategy.

### Dynamic Trial Strategy & Courtroom Response

Proven ability to rapidly digest complex records, analyze opposing arguments, and adapt trial strategy in real time to counter defenses as they emerge.

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## NOTABLE SUCCESSES

**CRIMINAL TRIAL.** Secured a full acquittal for a defendant in a federal commodities fraud trial, the first victory of its kind against the Department of Justice.

**CIVIL TRIAL.** Secured a full defense verdict for a global defense contractor in a five-day jury trial alleging retaliatory termination for raising pay concerns.

**CRIMINAL TRIAL.** Obtained an acquittal in a historic, high-profile criminal case in California involving a Navy SEAL leader.

**CIVIL TRIAL.** Defended a private university in a two-week jury trial involving claims of retaliation and race and disability discrimination. Overcame attempts to exclude evidence of misconduct and obtained a full defense verdict after just over three hours of jury deliberation.

**CRIMINAL TRIAL.** Secured non-guilty verdicts on eight of nine counts in a complex federal securities fraud trial, resulting in no prison time.

**CIVIL TRIAL.** Obtained an 11-1 verdict awarding more than \$12.5 million in compensatory and punitive damages after an eight-week trial in which the jury found for the client on all eight causes of action, including fraud, breach of loyalty, and conspiracy.

**CIVIL TRIAL.** Won a unanimous defense verdict on all claims on behalf of a national membership-based retailer in a public accommodation action alleging race and pregnancy discrimination, emotional distress, negligence, false imprisonment, and assault.

**CIVIL TRIAL.** Achieved a complete defense verdict in a federal retaliation trial in which the jury rejected claims seeking hundreds of thousands of dollars in damages.

**CIVIL TRIAL.** Secured a \$2 million jury verdict for plaintiff medical device company following a highly contested, multi-year fraud and trade secrets dispute.

**CIVIL TRIAL.** Won a full defense verdict in a three-week product performance and contract dispute involving claims of defective materials and more than \$15 million in alleged lost profits (and an alternative claim exceeding \$190 million in lost enterprise value). The jury awarded zero damages, and the team also secured a \$500,000 judgment on a counterclaim.

**CIVIL TRIAL.** Won a complete defense verdict for a global e-commerce company in an eight-day trial brought by a plaintiff alleging age and caregiver discrimination, defeating a novel "proxy" theory through a successful *motion in limine*.

**CIVIL TRIAL.** Secured a \$4.5 billion jury verdict, the largest non-class action verdict in U.S. history, affirmed on appeal and paid in full; recognized by the *Financial Times* for Innovation in Collaboration in Law.

**CIVIL TRIAL.** Served as trial counsel in one of California's first wage-and-hour class actions, helping shape early trial frameworks in this emerging risk area.

**CIVIL TRIAL.** Tried a multi-million-dollar trade secrets and RICO case for a global telecom company, establishing trade secret misappropriation and defeating all counter-damages sought.

**CIVIL TRIAL.** Represented a global medical technology company in a raiding and unfair-competition action involving senior-level poaching, securing a hard-fought evidentiary preliminary injunction and a multimillion dollar settlement.

**CIVIL TRIAL.** Won a multi-week trade secrets and non-compete jury trial, securing a multi-million dollar verdict for damages and fees, defeating appeal to the U.S. Supreme Court.

**MASS ARBITRATION.** Defeated plaintiffs' post-decertification strategy by coordinating multi-plaintiff actions and large-scale arbitrations following FLSA decertification.

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## ACCOLADES

### **ACC Value Champion (4x)**

Recognized for cost-effective trial programs co-created with clients

### **BTI Litigation Outlook 2026**

"Powerhouse" in Complex Employment Litigation; "Leader" in Class Actions

### **AI-Powered Litigation Intelligence**

SEYscaper recognized by the Financial Times for legal innovation