

An aerial photograph of a city skyline, likely Miami, featuring a river in the foreground, a modern white building, and a dense cluster of skyscrapers in the background under a blue sky with clouds. A white geometric graphic, consisting of overlapping circles and lines, is overlaid on the right side of the image.

Seyfarth Latin America Insights Series

Pt. 1 - Latin America in Focus: Opportunities, Risks, and Emerging Trends

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Agenda

Latin America in Focus: Opportunities, Risks, and Emerging Trends	
1	Introduction to the Seyfarth Latin America Insights Series and the two-year program
2	Latin America's economic, political, and regulatory environment
3	Cross-border investment, transactions, nearshoring, and market-entry opportunities
4	Employment, workforce management, mobility, and labor risks
5	Compliance, anti-corruption, sanctions, investigations, and business integrity
6	Dispute prevention, arbitration, litigation, and enforcement considerations
7	Practical takeaways
8	Closing remarks and preview of the next programs

Today's Speakers



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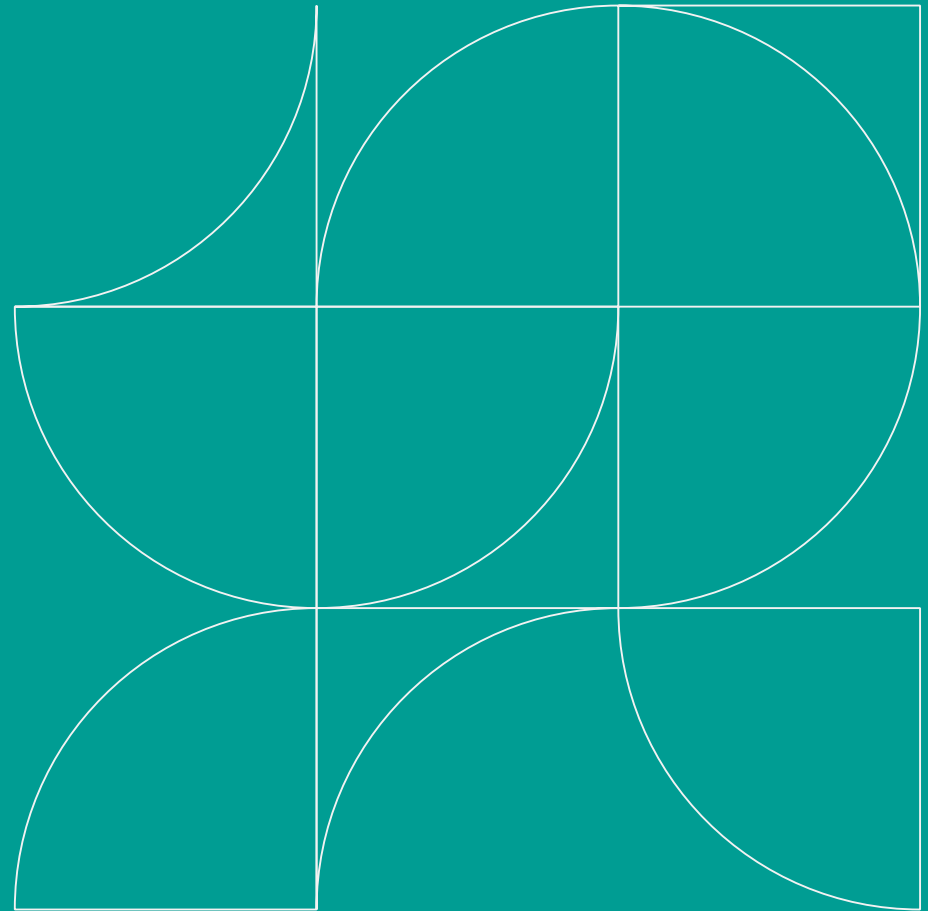
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Latin America's Economic, Political, and Regulatory Environment



Corporate Projects and Transactions



**Violeta
Longino**
Counsel
Miami

Key Areas of Expertise

- Complex M&A, joint ventures, strategic investments, and corporate transactions
- Latin America
- Hospitality



**Luke
Iovine**
Partner
New York

Key Areas of Expertise

- Acquisitions, dispositions, joint ventures, equity investments, and reorganizations (U.S./LatAm)
- Structuring investments into Latin America and synchronization of contractual arrangements
- Joint venture governance, anti-corruption obligations, and dispute resolution options



Corporate Projects and Transactions

Seyfarth's Capabilities and Key Topics in Latin America



Why Latin America's rapidly changing legal landscape matters for multinational companies



Protecting contracts amid political and regulatory change in Latin America



Key advice for in-house teams operating in Latin America

Labor & Employment



**Juan Carlos
Varela**
Partner
Miami

Key Areas of Expertise

- Business Creation and Expansion in Latin America
- Business Legal Management and Global Investigations and Global Workforce Planning and Restructuring
- Business Global Disputes and International Dispute Resolutions



**Ana
Cid**
Partner
Spain

Key Areas of Expertise

- Workforce strategy, hiring models, and cross border employment structures
- Employment investigations, workplace conduct, and international employment compliance
- Employment restructurings, terminations, and labor risk mitigation



Labor & Employment

Seyfarth's Capabilities and Key Topics in Latin America



2026 labor and employment trends for multinational companies operating in Latin America



Common mistakes foreign companies make when hiring employees in Latin America for the first time?



Labor and employment trends to monitor when investing or expanding in Latin America



Workforce management recommendation for HR teams before entering a new Latin American market

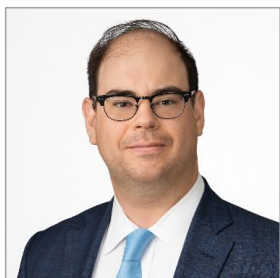
Compliance and Business Integrity



**Victor
Guerra**
Consultant
Miami

Key Areas of Expertise

- LATAM Market Entry, Investment and Cross-Border Transactions
- Sanctions, Illicit Trade Prevention, Financial Crime and Business Integrity
- Geopolitical, Regulatory/Compliance Governance and Operational Risk Management



**John
Mazzeo**
Counsel
Washington D.C.

Key Areas of Expertise

- Enterprise immigration compliance; including government audits, raids, and investigations
- Complex visa issues involving criminal activity and border encounters
- Workforce immigration strategy and global mobility



Compliance and Business Integrity

Seyfarth's Capabilities and Key Topics in Latin America



Biggest mistake foreign investors make when entering the region



Significant immigration risks for a company entering the U.S. for the first time



Key areas of focus related to sanctions and financial-crime risks



The impact of geopolitics on opportunity evaluation in Latin America



Difficulties of risk decision associated with trade-based money laundering



What business integrity means in practice, and why CEOs should care about it



Key questions companies need to answer before entering a new market

Dispute Resolution



**Daniel
Vielleville**
Partner
Miami

Key Areas of Expertise

- International Arbitration
- International Litigation in U.S. Courts
- Dispute Resolution Involving Foreign States



**Brenda
Radmacher**
Partner
Los Angeles - Downtown

Key Areas of Expertise

- Construction Disputes and Dispute Resolution
- Construction/Development Risk Management
- US Based Discovery and Award Enforcement



Dispute Resolution

Seyfarth's Capabilities and Key Topics in Latin America



International arbitration as the preferred mechanism for cross-border transactions



Current issues related to partnership disputes affecting companies in Latin America



Common asserted with respect to the mistreatment of foreign investors



Cross-border litigation:
Becoming entangled in a multi-forum dispute



After a favorable ruling: Locating and collecting assets



Proactive approaches recommended to minimize the dispute resolution concerns

Concluding Remarks



Practical Takeaways

- Contact Information
- Practical Takeaways



Preview of Latin America Series

- Webinar Series
- In-Person Event Circuit
- Legal Updates



High Volume. High Stakes. High Impact

thank you

contact information

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