

Real Estate: At a Glance

Key Facts:

- ✓ One of the five largest real estate practices in the United States with more than 120 attorneys
- ✓ Closed more than \$40 billion in real estate transactions since 2018
- ✓ Handled real estate transactions in all 50 states
- ✓ Represent four of the top 15 largest direct commercial real estate lenders of 2018 as ranked by *National Real Estate Investor*
- ✓ Represent five of the top 10 mortgage originators among insurance companies of 2018 according to *Commercial Mortgage Alert*
- ✓ Handled more than 400 million square feet of leases over the last decade on behalf of some of the largest landlords and tenants in the U.S.
- ✓ Engaged in the largest retail portfolio transactions of 2016, 2017 and 2018 as ranked by *Real Estate Alert*
- ✓ Handled several of the largest single-property industrial and office transactions of 2018 as ranked by *Real Estate Alert*

Industry Recognition:

- ✓ Among the top 15 most powerful Real Estate practices in the nation according to *Commercial Property Executive* and *Multi-Housing News* (2017)
- ✓ Recognized as a national leader in real estate for nine consecutive years by *The Legal 500* (2011–2019)
- ✓ Recognized as a Tier 1 national Real Estate practice by *U.S. News & World Report* (2019)
- ✓ The Best Lawyers in America® named 25 real estate attorneys as leaders in their fields (2019)
- ✓ Won Best Client / Law Firm team award for work with 7-Eleven at the *American Lawyer* 2018 Industry Awards

Demonstrated Track Record of Results

- Represented a *Fortune* 100 financial services organization in its \$500 million purchase of a 49.9% interest in a shopping center in Tampa, Florida.
- Represented a wholly owned subsidiary of a California-based public employees retirement fund in its \$300 million acquisition of a mixed-use apartment complex in Los Angeles, California.
- Represented a financial institution in connection with its \$212 million construction loan for the development of a luxury condo building in Sunny Isles, Florida.
- Represented university endowment in a \$1.02 billion acquisition and joint venture of a seven property portfolio (multi-family and office) from a major life insurance company.
- Represented a government pension plan in a \$430 million purchase of 19.81% limited partnership interests in an office building in New York.
- Represented a real estate investment company in a \$285.6 million acquisition of 51% tenancy in common interest in an office complex in Denver, Colorado.
- Represented a California employees retirement association in a \$219 million acquisition and financing of a 418-unit student housing project in College Park, Maryland.
- Represented a financial services company, as lender, in a \$1.1 billion loan to a private equity firm secured by 147 industrial properties.
- Represented a financial institution, as CMBS master servicer, in a \$900 million mortgage loan.
- Represent a national convenience store chain in connection with new store leasing and acquisitions throughout the U.S. Our team of lawyers and paralegals manage in excess of 500 new retail acquisitions/leases from letter of intent to store opening on an annual basis.
- Represented a private investment firm in a \$279 million acquisition of two data centers and office buildings in Seattle, Washington.
- Represented a *Fortune* 100 financial services institution in a joint venture with a major senior living management company in connection with the anticipated future development, construction, and operation of independent living, assisted living and/or memory care facilities across the U.S.



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