Seyfarth Shaw LLP combines its nationally recognized health law and M&A practices to guide clients through the unique legal and regulatory nuances affecting transactions in the health care industry.

Our lawyers have experience in health care mergers, acquisitions, sales and affiliations across a range of providers—including non-profit and for-profit hospital organizations, regional health care systems, physician groups, specialized health care centers, and industry service providers. We have been involved in such diverse transactions as the merger of two of the largest women’s healthcare systems in Illinois and the consolidation of 25 physician practices to form the largest gastroenterology practice in Houston.

Drawing upon the transactional experience of our M&A lawyers and the regulatory experience of our health law lawyers, we counsel clients through the unique issues impacting transactions in the industry—from certificate of need, Medicare and Medicaid, and HIPAA, to transition and administrative services agreements, medical records, employment and consulting agreements, non-competition provisions, licensing arrangements, supply agreements and clinical integration.

What Sets Us Apart

- Recognized as a leading middle-market M&A practice by The Legal 500 (2012–2016)
- We combine technology and agile project management to deliver a streamlined M&A process and enhanced client experience
- Noted as having “extensive knowledge of the health care industry” by The Legal 500 (2014)

Demonstrated Track Record of Results

- Represented a private gastroenterology practice in acquiring 25 physician practices to form the largest private gastroenterology practice in the greater Houston area.
- Represented the Midwest Center for Women’s Healthcare in its strategic merger with a leading women’s healthcare center. The merger resulted in the largest women’s healthcare system in Illinois.
- Represented Northwest Community Healthcare (NCH), ranked as one of the best hospitals in Illinois by U.S. News & World Report, in various acquisitions of medical practices.
- Represented Cadence (now part of Northwestern Medicine) in various physician and imaging center acquisitions.
- Represented a senior living provider in its acquisition of a 102-bed skilled nursing facility in Texas.
Represented one of the largest healthcare systems in Massachusetts during its acquisition of a community hospital system north of Boston. We advised the client on employment agreements, handbooks, policies and employee-related compliance matters, and remain involved in counseling on post-acquisition employment-related matters.

Represented a university hospital system during its acquisition and consolidation of two local hospitals. Our team provided benefits support, advising on all aspects of the acquired hospitals’ benefits programs and executive compensation arrangements, and otherwise continued to work on maintaining the existing hospital benefit programs in compliance with applicable legal requirements (including advice with respect to corrective actions when necessary). This included handling the separation agreements, deferred compensation, severance and related issues for duplicative executives resulting from the acquisitions.

Represented a spine and rehabilitation center in its $22 sale to a local hospital.

Represented U.S. Psychiatry in its acquisition of a pain management and rehabilitation practice.

Provided regulatory health care services to enable three large radiology practices to consolidate into one of the largest radiology practices in Houston, Texas. Subsequent to completing the consolidation process, Seyfarth continues to act as health care counsel on a variety of issues including contractual relationships employer and HR issues, quality, risk management and peer review matters as well as day-to-day counseling on a variety of issues.

Provided support to the general counsel of a Catholic healthcare organization based in California in preparation for its $800 million sale.

Represented a leading manufacturer of medical scales and patient weighing systems for hospitals, clinics and extended-care facilities, in its $50 million asset sale to a leading medical diagnostic device company.

Represented Nicox SA, a French publicly held biotech company which develops and commercializes ophthalmic drugs and devices, in the sale of its U.S. operations to Bausch & Lomb, a division of Valeant Pharmaceuticals.

Represented a health and medical insurance provider as tax counsel in connection with its $100 million acquisition of a health plan that serves members in Arizona, California, and Texas.

Represented the California Healthcare Institute in its merger with Bay Area Bioscience Association, both life sciences and biotechnology trade associations, to form the California Life Sciences Association, a nonprofit mutual benefit corporation.

Represented Indegene Lifesystems, a service provider to global pharmaceutical and healthcare organizations, in its strategic acquisition of Total Therapeutic Management, a leading medical chart review company that supports medical research.

Handled the merger of five medical practices, including forming the new entity into which each group transferred assets; managed antitrust and due diligence issues; managed care contracting; employment agreements, Medicare provider credentialing processes; handled real estate acquisition and all third party contracts.

Delivering Value Through Innovation

Through our market-leading SeyfarthLean® approach, we use innovative technology to increase efficiency and improve communication throughout our clients’ M&A transactions, resulting in meaningful reductions of overall costs and enhanced client service. By applying Agile project management and Seyfarth’s award-winning SeyfarthLink technology to health care M&A transactions, we can more efficiently manage the constantly changing issues and priorities arising in a transaction, better manage negotiations and ultimately increase efficiency in closing the deal.